

DISCLAIMER: At BSquare Productions - Our capability is exceptional and our prices are fair... and yet, as the owner, I have tried my best to avoid publishing a pricelist. However, due to the ever increasing demand for one, I have no choice but to relent. I prefer to work with potential clients to clearly identify their requirement and advise them of their options before sending an estimate... and I still believe it is in your best interest to do so, but I also understand the difficulty you face in making an incredibly important decision – and this is most often the best place to start.



Platinum Package: \$1800

- 1 DJ/MC
- 1 Control Station (w/Front Boards)
- 2.1 Speaker Set-Up
- 1 Illuminated 4-Panel DJ Front Board w/ Dance Floor Lighting
- 8 Uplights

Gold Package: \$2150

- Platinum Package Plus -
- Laser Light Show w/Effects
- 3 additional speakers (5.1 total)
- 8 additional Uplights (16 total)



Diamond Package: \$2600

- Platinum Package Plus –
- Special Effects Options
- 1 additional Control Station
- 5 additional Speakers (7.2 total)
- 26 additional Uplights (34 total)
- 1 additional Add-On

Add-Ons and Options: (Ask for Prices)

- Single or Dual 55" 4k HDTVs (VDJ/Presentations)
- Karaoke (over 36K Songs)
- Custom Mixes/CDs
- Additional Control Stations
- Dual DJ's
- "Dance on a Cloud" Effect
- Stand alone Lighting or Audio Support



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Frequently Asked Questions (1)

Discounts

 I AM WILLING TO WORK WITH YOU!!! Be certain to ask about available discounts (Military, booking incentives, etc.)

What is a Control Station?

- A Control Station allows me to control/mix music vs a playlist which can run unattended
- A Full Control Station includes Computer, DJ Controller, a Mixer, Monitor, and Mics
- Weddings Ceremonies that are in a separate location from the Reception require an additional control station – especially if the ceremony requires a mic

Deposits:

- Deposit (50% of the total fee for service) is due immediately upon signing the contract
- The Remaining balance is due 30 days prior to your event
- NOTE: If your discount lowers your amount due to \$800 or less, your deposit will be equal to your payment in full.



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Frequently Asked Questions (2)

Pricing and Set-Up Variables

• The factors that most impact pricing are: Time on Site, Size of Venue, Number of Guests, Number of Set-Ups required and complexity, and Number of Special Add-Ons (i.e. Dance on a Cloud Effect, Dual 55in 4k Monitors, Slide Show Production, Custom Mixes, Karaoke, etc.)

How much time is included in the rate?

- My packages include 4 6 hours of uptime; "Uptime" is measured between the start time for set-up/music (30 minutes prior to guest arrival) and the final song of the evening
- I typically will not charge for additional time required for the ceremony, but extending the reception can incur a fee based on the other factors that most impact pricing (referenced above)

Outdoor/Tent Weddings:

• You must have an inclement weather plan or you may risk not having music. Your guests may be able to endure the rain, but my equipment can't



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What am I paying for?

 There are very few moments in life that you will never forget... This is one of them

Frequently Asked Questions (3)

- Don't leave room for regret. Hire a professional, but recognize that professionalism comes at a price
- They say 10% percent of your wedding budget should be dedicated to your DJ; Why?
 - The DJ is your Celebration
 - The DJ is the one who brings your family and friends together on the Dancefloor with music
 - Your DJ is your MC and Host for your reception; they set the tone for the night
 - Your DJ is your Celebration, and your celebration is what you will remember and your guests will talk about long after the last song is played
- I have never met a bride/groom who had a bad DJ and a good reception... Have you?



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What makes Us different?

- My Equipment is "State-of -the-Art"
 - Each Speaker (QSC) is rated at 1000 watts
 - No Package has equipment worth less than \$20,000
 - I consistently research/purchase new capability to maintain the tech advantage

Frequently Asked Questions (4)

My Library

- I own over 70K hits from all genres, but I "never say no to a request"... if it's available on iTunes and you request it, you will have it!
- If it is not on iTunes, I will convert it from YouTube... but I purchase first... to ensure quality-first

My Skills

- I am an awesome DJ; and a DJ for all ages
- I have clean versions of my tracks (old and new)
- I play your requests and create incredible mixes your guests will want to dance to
- I know how to connect with your guests and read the crowd - it is what I do best
- I am flexible and will go out of my way to give you the celebration you've been dreaming of





CALL FOR A CONSULT AND QUOTE TODAY!!!

VINCE BRANTLEY (DJ MAJOR)

OWNER

BSQUARE PRODUCTIONS/ENTERTAINMENT

LIKE MY FAN PAGE @: <u>www.facebook.com/bsquarepro</u>

FRIEND ME @: WWW.FACEBOOK.COM/VINCE.MAJOR.DJ

LISTEN TO SAMPLE MIXES AND FOLLOW ME ON MIXCLOUD @ WWW.MIXCLOUD.COM/VINCEMAJORDJ

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SEE YOU ON THE DANCE FLOOR!!!!